

**PRESS RELEASE**

7 NOVEMBER 2023

**NIKKO ASSET MANAGEMENT CO., LTD.**

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## **Nikko AM and Osmosis (Holdings) Limited Enter into Legally Binding Agreement for Strategic Partnership**

Nikko Asset Management Co., Ltd. (“Nikko AM”) and Osmosis (Holdings) Limited (“Osmosis”) a UK-based sustainable investment manager specialising in a resource efficient strategy, entered into a legally binding agreement on 6 November to form a strategic partnership. This follows the 7 July announcement<sup>1</sup> of a non-legally binding agreement.

The partnership gives Nikko AM group exclusive distribution and client service rights in the Asia-Pacific region (excluding Australia and New Zealand) as well as the Middle East for Osmosis investment products and strategies. The partnership also stipulates that Nikko AM will become a minority shareholder in Osmosis, including a seat on the Osmosis board of directors. Nikko AM’s acquisition of a minority stake is subject to regulatory approval by the Financial Conduct Authority of the UK (FCA) and is likely to be completed by the end of April 2024.

Osmosis, founded in 2009 and headquartered in London, is a research-based, quantitative investment manager focused on delivering better risk-adjusted investment returns with better environmental outcomes. Its investment philosophy is based on the view that companies that are more resource efficient are more likely to outperform their peers over the long term. The Osmosis portfolios overweight resource efficient companies and underweight, or short, inefficient companies as identified by the Osmosis Model of Resource Efficiency.

<sup>1</sup> [Nikko AM and Osmosis \(Holdings\) Limited Enter into Agreement for Strategic Partnership \(published 7 July 2023\)](#)

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## About Nikko Asset Management

With US\$219.2 billion\* under management, Nikko Asset Management is one of Asia's largest asset managers, providing high-conviction, active fund management across a range of equity, fixed income, multi-asset and alternative strategies. In addition, its complementary range of passive strategies covers more than 20 indices and includes some of Asia's leading exchange-traded funds (ETFs).

Headquartered in Asia since 1959, Nikko Asset Management and its subsidiaries employ personnel representing around 30 nationalities, including approximately 200 investment professionals\*\*. The firm has a presence through subsidiaries or affiliates in a total of 11 countries and regions. More than 400 banks, brokers, financial advisors and life insurance companies around the world distribute the firm's products.

The investment teams benefit from a unique global perspective complemented by the firm's historic Asian DNA, striving to deliver consistent excellence in performance. The firm also prides itself on its progressive, solution-driven approach, which has led to many innovative funds launched for its clients.

For more information about Nikko Asset Management and to access its investment insights, please visit the firm's [homepage](#).

\* Consolidated assets under management and sub-advisory of Nikko Asset Management and its subsidiaries as of 30 June 2023.

\*\* Including employees of Nikko Asset Management and its subsidiaries as of 30 June 2023.

## About Osmosis Investment Management

Osmosis launched in 2009 and is majority-owned by management and employees. The company currently manages over \$13.6bn\* in sustainable assets and is headquartered in London, with a growing global presence. Osmosis believes that targeting better risk-adjusted returns and delivering significant environmental impact do not need to be mutually exclusive endeavours. Through its unique Model of Resource Efficiency, the company has demonstrated that sustainability metrics, if quantifiable and objective in nature, can be applied to mainstream equity portfolios to generate alpha.

The Osmosis team of quantitative environmental analysts and portfolio managers is singularly focused on delivering three levels of impact. Better risk-adjusted returns, measurable environmental reductions, and an active engagement programme to promote better corporate environmental disclosure.

Osmosis counts Government Pension Funds, State Pension Funds, Insurance Companies, Foundations, Endowments, Family Offices, and Banks amongst their client roster spanning the UK, Europe, the Nordics, North and South America, Asia, and Australia.

For more information about Osmosis, please visit [www.osmosisim.com](http://www.osmosisim.com)

\*Assets under management and advisory as of 30 September 2023.

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